Account Name	Opportunity Name	Stage	Fiscal Period	Next Step	Lead Source
Federal Bureau of Investigation	FBI - JTEK	Closed Lost	Q1-2023	Intro call	Referral
Department of State	DOS - FOIAXpress	Scoped	Q1-2023		
Federal Election Commission	FEC	Identified	Q1-2023	Waiting on Customer	
National Science Foundation	NSF-AIL-OPP	Identified	Q1-2023		
U.S. Office of Government Ethics	OGE	Identified	Q1-2023	On Pause	
Federal Communications Commission	FCC	Prioritized	Q4-2022	On Pause	
National Credit Union Administration	NCUA	Prioritized	Q1-2023		Direct Customer Inquiry
Department of Commerce	DICE	Prioritized	Q1-2023		
Department of Justice	OIP	Prioritized	Q2-2023	UX Consultation	
Department of Justice	DOJ - DEA	Scoped	Q1-2023		
Defense Information Systems Agency	DISA Marketplace	Prioritized	Q2-2023		Direct Customer Inquiry